

# Structured innovation & learning

# Action Learning using a Suggestion Program that emphasizes Innovation



# **Structured Innovation Program**

- Structured innovation
  - Need to replace "not invented here" with "enthusiastic borrowing"
    - SIS (Steal Ideas Shamelessly) @ Milliken & Co.
  - Originator helps develop the suggestion
  - Focus on cross departmental learning
    - avoid rejection (not invented here), educate others
      - idea rejection indicates a need to cross-educate



### **Implementation**

- Implementation approaches
  - On-going program open to all ideas
  - Periodic program focused on particular problem (Southwest Airlines)
  - Focus on "What made you mad today?"
    - spot inefficient and wasteful policies and procedures



#### **Benefits**

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- Significant potential for bottom line impact
- Critical element of knowledge management
- Communicates the company is open to change and innovative thinking
- Overcomes bureaucratic barrier of being "too busy"
  - easiest response is no response (status quo remains)



# **Tracking Progress**

- Tracking system that rewards implementation
  - not just a program for suggesting ideas
- Systems approach to program measurement
  - Ideas submitted for consideration
  - Percent of ideas adopted (or modified and adopted)
  - How idea is mapped to strategic plan (Honda)
    - relationship to Balanced Scorecard



# Implementation Plan

- Implementation Plan
  - Create an Innovation Clearinghouse
    - preliminary business review (triage)
    - coordinate with idea originator & impacted area
      - additional feasibility testing
      - idea development
      - implementation & results measurement
    - ensure all ideas are captured with at least some response
  - Budget a reward system tied to bottom line impact
    - includes non-financial rewards